



A.D. Banker & Company of Tampa Bay

Insurance & Securities Education 2010 Class Schedule - 2nd Qtr

Tampa • Clearwater

Special classes available for groups of 15 or more.

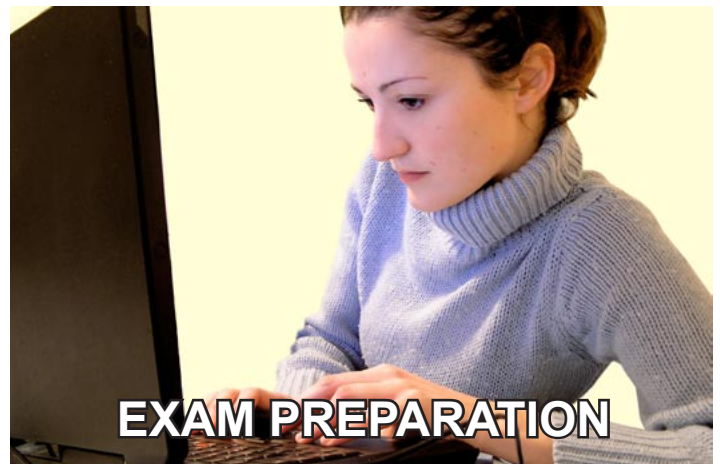
A.D. Banker & Company of Tampa Bay is a locally owned and operated franchise.

EXAM PREPARATION COURSES

- Classroom, Self-Study, Online
- Life, Health & Variable Annuity (2-15) 40 hr.
- Personal Lines (20-44) 52 hr.
- Securities Series 6, 63, 65, and 66

INSURANCE CONTINUING EDUCATION

- Intermediate Level Classroom, Webinar, and Online
- Agent's Ethics / Senior Suitability
- LTC Partnership - ClearCert Approved
- National Flood / Premium Mitigation



A.D. Banker & Company[®] of Tampa Bay

8270 Woodland Center Blvd. Tampa, Florida 33614

Office: (813) 739-8936 • www.tampabay.adbtc.net

"What Our Students Have To Say..."

- ◆ Scored 93 in your class, 92 on the test yesterday — coincidence?
George (Land O Lakes)
- ◆ I passed my Series 6 & 63 on the first try!! Thanks.
Ron (Ocala)
- ◆ Just wanted to say thank you for the 2-15 Exam Prep class... Our instructor was very professional and easy to work with. I look forward to the new career...
Bob (Tampa)
- ◆ You guys do a great job in preparing students for the test. I enjoyed learning from a seasoned agent like Steve. He had a few nuggets of industry wisdom for us.
Ben (Sarasota)
- ◆ I greatly appreciate you having gone above and beyond to meet my needs as a customer.
Kyle (Lakeland)
- ◆ I attended an Ethics class taught by Ray. He presented this class in a much different way than I've seen before and he really made a great impression on me. Not for just how we should be in our business...but he took it further and brought "life" into it as well. Thanks.
Becky (Lakeland)

A.D. Banker & Company® of Tampa Bay

Insurance & Securities Education • April - June 2010 Class Schedule

Online Registration: www.tampabay.adbtc.net or call (813) 739-8936

CONTINUING EDUCATION

FLDFS (Intermediate Level)	Location	Date	Times	Credit	Price
Ethics and the Customer (5) (CE9908 Agent's Ethics)	W Tampa or Webinar	4/20/2010 Tuesday	8:30AM-12:30PM	4 hrs	\$49.95
Premium Mitigation (3) / National Flood Insurance Program (4) (CE0220 Gen Lines)	W Tampa or Webinar	4/20/2010 Tuesday	1:30PM-5:30PM	4 hrs	\$49.95
Income Tax Planning Design (CE9902 General)	Tampa	4/21/2010 Wednesday	8:30AM-5:30PM	8 hrs	\$99.95
Florida 8 HR Long Term Care Partnership (2) (CE0240 LTC Partnership)	Clearwater	4/22/2010 Thursday	8:30AM-5:30PM	8 hrs	\$99.95
Long Term Health Care and the Florida Partnership (2) (CE0240 LTC Partnership)	W Clearwater or Webinar	4/22/2010 Thursday	1:30PM-5:30PM	4 hrs	\$49.95
Ethics and the Customer (5) (CE9908 Agent's Ethics)	Tampa	4/24/2010 Saturday	8:30AM-12:30PM	4 hrs	\$49.95
Homeowners Package Concepts (CE0220 Gen Lines)	Tampa	4/28/2010 Wednesday	8:30AM-5:30PM	8 hrs	\$99.95
Suitability of Annuity and Life Insurance Transactions for Seniors (1) (CE9911 Sr Suitability)	W Tampa or Webinar	4/29/2010 Thursday	8:30AM-11:30AM	3 hrs	\$39.95
Ethics Involved in Selling to the Sr. Market (CE9908 Agent's Ethics)	Tampa	4/29/2010 Thursday	11:30AM-12:30PM	1 hr	\$15.95
Retirement Planning Design (CE9900 Gen LHVA)	Tampa	4/29/2010 Thursday	1:30PM-5:30PM	4 hrs	\$49.95
Ethics and the Customer (5) (CE9908 Agent's Ethics)	W Tampa or Webinar	5/18/2010 Tuesday	8:30AM-12:30PM	4 hrs	\$49.95
Premium Mitigation (3) / National Flood Insurance Program (4) (CE0220 Gen Lines)	W Tampa or Webinar	5/18/2010 Tuesday	1:30PM-5:30PM	4 hrs	\$49.95
Personal Auto Concepts (CE0220 Gen Lines)	Tampa	5/19/2010 Wednesday	8:30AM-5:30PM	8 hrs	99.95
Suitability of Annuity and Life Insurance Transactions for Seniors (1) (CE9911 Sr Suitability)	W Tampa or Webinar	5/20/2010 Thursday	8:30AM-12:30PM	3 hrs	\$39.95
Long Term Health Care and the Florida Partnership (2) (CE0240 LTC Partnership)	W Tampa or Webinar	5/20/2010 Thursday	1:30PM-4:30PM	4 hrs	\$49.95
Understanding the HSA Strategy (CE0240 Helath)	Clearwater	5/27/2010 Thursday	8:30AM-12:30PM	4 hrs	\$49.95
Estate Planning Purpose and Practice (CE0214 Life & Annuity)	Clearwater	5/27/2010 Thursday	1:30PM-5:30PM	4 hrs	\$49.95
Ethics and the Customer (5) (CE9908 Agent's Ethics)	W Tampa or Webinar	6/22/2010 Tuesday	8:30AM-12:30PM	4 hrs	\$49.95
Premium Mitigation (3) / National Flood Insurance Program (4) (CE0220 Gen Lines)	W Tampa or Webinar	6/22/2010 Tuesday	1:30PM-5:30PM	4 hrs	\$49.95
Financial Planning Design (CE9900 Gen LHVA)	Tampa	6/23/2010 Wednesday	8:30AM-5:30PM	8 hrs	\$99.95
Long Term Health Care and the Florida Partnership (2) (CE0240 LTC Partnership)	W Tampa or Webinar	6/24/2010 Thursday	8:30AM-12:30PM	4 hrs	\$49.95
Suitability of Annuity and Life Insurance Transactions for Seniors (1) (CE9911 Sr Suitability)	W Tampa or Webinar	6/24/2010 Thursday	1:30PM-5:30PM	3 hrs	\$39.95
Ethics Involved in Selling to the Senior Market (5) (CE9908 Agent's Ethics)	Tampa	6/24/2010 Thursday	4:30PM-5:30PM	1 hr	\$15.95
Ethics and the Customer (5) (CE9908 Agent's Ethics)	Tampa	6/26/2010 Saturday	8:30AM-12:30PM	4 hrs	\$49.95

W = Live Webinar online broadcast. No tests.

- This intermediate level course satisfies the 3 hr Senior Suitability requirement for agents who sell Life Insurance and Annuities. This requirement replaces the Ethics requirement for Life agents.
- Individuals licensed and selling, soliciting, or negotiating long-term care insurance must complete an initial 8 hr training class and 4 hrs of Continuing Education every 24 months thereafter. These two classes satisfy the NAIC requirements. ClearCert Approved.
- Every General Lines agent and CSR must complete 1 hr of continuing education every 2 years on the subject of premium discounts available on property insurance.
- The NFIP is a federal program enabling property owners to purchase flood insurance. The Federal Insurance Administration administers the program under the FEMA. FEMA requires that all P&C agents and CSRs take a 3 hr FEMA Flood class. This class satisfies that requirement.
- This intermediate class satisfies the Agent's Ethics requirement for all licenses.

Repeat Students Receive A 15% Discount On Classroom Tuition Fees.

LEARNING TOOLS

LIFE AND HEALTH

Crossword Puzzles: Life & Health	\$10.95
Quick Guide: Florida	\$10.95
Dictionary of Insurance & Securities Terms	\$16.95
Flashcards: Life & Health	\$19.95
Practice Exam Handbook: Life & Health	\$49.95
Practice Exam CD: Life & Health	\$49.95
Online Crossword Puzzles: Life & Health	\$9.95
Online Life & Health QuickGuide: Florida	\$10.95
Online Florida Practice Exam Questions: L&H	\$49.95
Online Tutorial: Life & Health	\$59.95

PROPERTY AND CASUALTY

Crossword Puzzles: Property & Casualty	\$10.95
Dictionary of Insurance & Securities Terms	\$16.95
Flashcards: Property & Casualty	\$19.95
Practice Exam Handbook: Property & Casualty	\$49.95
Practice Exam CD: Property & Casualty	\$49.95
Online Crossword Puzzles: Property & Casualty	\$10.95
Online Property & Casualty Practice Exams	\$49.95
Online Tutorial: Property & Casualty	\$79.95
Quick Guide: Florida	\$10.95
Online Quick Guide	\$10.95

SECURITIES

Crossword Puzzles: Series 6/63	\$10.95
Online Crossword Puzzles: Series 6/63	\$10.95
Dictionary of Insurance & Securities Terms	\$16.95
Flashcards: Series 6/63	\$19.95
Practice Exam Handbook: Series 6	\$49.95
Practice Exam CD: Series 6	\$49.95
Practice Exam Handbook: Series 63	\$29.95
Practice Exam CD: Series 63	\$29.95
Practice Exam CD: Series 65	\$49.95
Practice Exam CD: Series 66	\$49.95
Practice Exam CD: Series 7	\$49.95

LOCATIONS

LHVA Online/Self-Study	Location	Date	Times	Credit	Price
LHV Annuity (2-15) Self Study 40 Hr Correspondence Course	Online	7/01/09-6/30/2010	NA	40 hrs	\$209.95
*Self-Study Package includes FAIFA LHVA Study Manual, AD Banker LH Online Tutorial, Online Chapter, Comprehensive, and Final Exams, (plus 6.95 S&H).					
LHVA Insurance Classes	Location	Date	Times	Credit	Price
Life, Health & Variable Annuity (2-15)*	Tampa	4/05-4/08/2010 Mon-Thurs	9:00AM-7:00PM	40 hrs	\$145.00
L & H Exam Prep Review	Tampa or Webinar	4/29/2010 Thurs	6:00PM-9:00PM	N/A	\$49.95
Life, Health & Variable Annuity (2-15)*	Tampa	5/03-5/06/2010 Mon-Thurs	9:00AM-7:00PM	40 hrs	\$145.00
Life, Health & Variable Annuity (2-15)*	Tampa	5/15-5/23/2010 Sat-Sun	9:00AM-7:00PM	40 hrs	\$145.00
L & H Exam Prep Review	Tampa or Webinar	5/27/2010 Thurs	6:00PM-9:00PM	N/A	\$49.95
Life, Health & Variable Annuity (2-15)*	Tampa	6/07-6/10/2010 Mon-Thurs	9:00AM-7:00PM	40 hrs	\$145.00
L & H Exam Prep Review	Tampa or Webinar	6/12/2010 Thurs	6:00PM-9:00PM	N/A	\$49.95
*Class only - FAIA Study Manual \$35.00 (plus \$6.95 S&H) Classroom Package includes FAIA Study Manual and A.D. Banker Practice Exam CD for \$209.95 (plus \$6.95 S&H)					
P&C Insurance Classes	Location	Date	Times	Credit	Price
Personal Lines (20-44) 52 Hr Class*	Tampa	6/11-6/20/2010 Fri-Sun	F-S 9AM-7PM Sun 9AM-3PM	52 hrs	\$269.95
*Class only - FAIA Study Manual \$35.00 (plus \$6.95 S&H) Classroom Package includes FAIA Study Manual and FAIA Practice Exam CD for \$369.95 (plus \$6.95 S&H)					
Securities Classes	Location	Date	Times	Credit	Price
Limited Representative (Series 6) Classroom Package	Tampa	5/25-5/26/2010 Tues-Wed	8:30AM-5:30PM	N/A	\$219.95
Investment Advisor Law (Series 65) Classroom Package	Tampa	5/25-5/26/2010 Tues-Wed	8:30AM-5:30PM	N/A	\$239.95
Uniform Securities Law (Series 66) Classroom Package	Tampa	5/25-5/27/2010 Tues-Thurs	8:30AM-5:30PM	N/A	\$259.95
Agent State Law Exam (Series 63) Classroom Package	Tampa	5/27/2010 Thurs	8:30AM-12:30PM	N/A	\$69.95
*Classes consist of instructor-led lessons designed to increase comprehension and accelerate understanding of the Study Manual. Classroom Package includes: AD Banker Study Manual and Practice Exam CD.					
Securities Self Study Exam Prep*					Price
Self-Study Package: Series 6					\$119.95
Self-Study Package: Series 63					\$49.95
Self-Study Package: Series 65					\$139.95
Self-Study Package: Series 66					\$159.95
Self-Study Package: Series 7					\$179.95
*Self-Study Package includes A.D. Banker Study Manual and Practice Exam CD (plus \$6.95 S&H)					

PRE LICENSING / EXAM PREP

PRE LICENSING / EXAM PREP

TAMPA
A.D. Banker & Company of Tampa Bay
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CLEARWATER
Colonial Life
Airport Business Center
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