



**A.D. Banker & Company**<sup>®</sup>  
exam prep and continuing education

**NEBRASKA  
SCHOOL CATALOG  
2017**

## TABLE OF CONTENTS

SCHOOL INFORMATION	PAGE 3
OFFICE HOURS	PAGE 3
HOLIDAYS AND OTHER DATES OF IMPORTANCE	PAGE 3
OWNERS AND OFFICIALS	PAGE 3
MISSION STATEMENT	PAGE 3
EDUCATIONAL OBJECTIVE	PAGE 3
CREDIT HOURS / COURSE DESCRIPTIONS	PAGE 3-4
ADMISSIONS / ENROLLMENT PROCESS	PAGE 4
TUITION AND FEE POLICY	PAGE 4
CANCELLATION AND REFUND POLICY	PAGE 5
FACILITY	PAGE 5
SATISFACTORY PROGRESS STANDARDS FOR ACADEMICS & ATTENDANCE	PAGE 5
CERTIFICATE	PAGE 5
STUDENT SERVICES	PAGE 6
CREDIT TRANSFER / CREDIT FOR PREVIOUS TRAINING	PAGE 6
SCHOOL POLICIES	PAGE 6
TARDINESS	PAGE 6
LEAVE OF ABSENCE (LOA) POLICY	PAGE 6
MAKE-UP WORK	PAGE 6
STUDENT CONDUCT POLICY	PAGE 6
PRIVACY POLICY / STUDENT RIGHTS	PAGE 6
STUDENT GRIEVANCE POLICY / PROCEDURE	PAGE 6
GOVERNING AUTHORITIES	PAGE 6

## **SCHOOL INFORMATION**

A.D. Banker & Company  
7311 W 130<sup>th</sup> St #160  
Overland Park, KS 66213  
Phone: 800-866-2468  
Fax: 913-451-3766  
[www.adbanker.com](http://www.adbanker.com)  
[adbankeronline@adbanker.com](mailto:adbankeronline@adbanker.com)

## **OFFICE HOURS**

Monday – Friday – 7:00am-7:00pm Central Time  
Saturday – 8:00am-12:00pm Central Time

## **HOLIDAYS AND OTHER DATES OF IMPORTANCE**

Our office will be closed in observance of the following holidays:

- New Year's Day (January 1)
- Memorial Day (last Monday of May)
- Independence Day (July 4)
- Labor Day (first Monday of September)
- Thanksgiving (Last Thursday and Friday of November)
- Christmas Day (December 25)

## **OWNERS AND OFFICIALS**

A.D. Banker & Company is a limited liability corporation owned and operated by Karen Anderson, Dennis Anderson and Debra McCoy.

## **MISSION STATEMENT**

A.D. Banker & Company, L.L.C. offers the highest quality exam preparation coursework available in the marketplace. We define quality as intuitive for the learner, accurate and current content and manager supervisory tools that allow employers to monitor and measure their employee study progress.

## **EDUCATIONAL OBJECTIVE**

Master the information necessary to pass the corresponding licensing exam. Passing the licensing exam qualifies candidates for entry level sales and service positions within the insurance community.

## **CREDIT HOURS / COURSE DESCRIPTIONS**

The goal of each program is to master the topics which are itemized in the examination provider exam content outline; then to successfully pass their corresponding licensing exam based upon those exam content outlines.

- Life (20 hrs)** – life basics, life policy provisions, types of policies and riders, life policy options, markets, annuities, taxation/qualified plans, general insurance, state insurance law.
- Health (20 hrs)** – health basics, types of providers, provisions, medical expense coverage, senior needs, miscellaneous health and disability issues, general insurance, state insurance law.
- Property (20 hrs)** – property basics, dwelling policy, homeowners section I, commercial property insurance, commercial inland marine insurance, boiler and machinery insurance, farm property insurance, businessowners property coverage, miscellaneous property policies and coverage, general insurance, state insurance law.
- Casualty (20 hrs)** – liability basics, homeowners section II, personal auto policy, commercial auto coverage part I, commercial general liability coverage part, commercial crime coverage part, businessowners liability coverage, workers' compensation insurance, miscellaneous liability policy, general insurance, state insurance law.

- e. **Personal Lines (20 hrs)** – property basics, dwelling policy, homeowners section I, miscellaneous property policies and coverage, liability basics, homeowners section II, personal auto policy, miscellaneous liability policy, general insurance, state insurance law.
  - f. **Crop (6 hrs)** – general insurance, property basics, crop-hail insurance, federal multi-peril crop insurance programs, state insurance law.
  - g. **Series 6 (32 hrs\*)** – A securities license entitling the holder to register as a limited representative and sell mutual funds, variable annuities and insurance premiums. Holders of the Series 6 license are not permitted to sell corporate or municipal securities, direct participation programs and options.
  - h. **Series 63 (20 hrs\*)** – A securities license entitling the holder to solicit orders for any type of security in a particular state. Securities agents must acquire the Series 63 license, in addition to a Series 7 or Series 6 license, in order to sell securities. To obtain a Series 63 license, the applicant must pass an exam to demonstrate knowledge of state securities acts and related rules and regulations, as well as knowledge of ethical practices and fiduciary obligations.
- \* Recommended hours

### ADMISSIONS / ENROLLMENT PROCESS

Minimum age: 18

The Nebraska Department of Insurance does not issue licenses to individuals under the age of 18. Prospective students who do not satisfy this age requirement should be aware of this limitation. In order to obtain an insurance producer’s license in Nebraska, you must meet the following requirements:

- Be at least 18 years of age;
- Be competent, trustworthy, financially responsible and have a good personal and business reputation;
- Maintain a principal place of residence in Nebraska;
- Comply with pre-licensing education requirements; and
- Successfully complete a written examination to determine competence to act as a licensed agent in those lines of insurance for which such applicant desires to become licensed.

To enroll, applicants must:

- Enroll for courses at [www.adbanker.com](http://www.adbanker.com) or by calling 1-800-866-2468
- Submit a completed and sign Enrollment Agreement
- All Enrollments are accepted, with the exception of enrollments for candidates under the age of 18

### TUITION AND FEE POLICY

Tuition and fees may be paid by credit card (Visa, MasterCard, Discover or American Express), check or money order. All fees must be paid in full in order to receive access to online course or for items to be shipped. Course fees below are the base prices. For other package pricing, see the website ([www.adbanker.com](http://www.adbanker.com)).

Schedule of Fees	Classroom	Web Class	Online	Self-Study
Life & Health	\$ 219.95	\$ 149.95	\$ 129.95	\$ 79.95
Life	\$ 169.95	\$ 149.95	\$ 129.95	\$ 79.95
Health	\$ 169.95	\$ 149.95	\$ 129.95	\$ 79.95
Property & Casualty	\$ 230.00	\$ 149.95	\$ 129.95	\$ 79.95
Personal Lines	\$ 160.00	\$ 149.95	\$ 129.95	\$ 79.95
Crop			\$ 79.95	
Series 6		\$ 194.95	\$ 129.95	\$ 79.95
Series 63		\$ 100.95	\$ 70.95	\$ 47.45

## **CANCELLATION AND REFUND POLICY**

- Refunds for online products must be requested within 72 hours of purchase. Online access will be terminated upon refund request. No more than one chapter can be accessed to be eligible for a refund.
- Refunds for classes and webinars must be requested within 72 hours of purchase for full refund, less shipping. Refunds requested after 72 hours are subject to a \$25 cancellation fee. Classes and webinars may be rescheduled at no charge.
- Shipping/handling fees are non-refundable.
- Refund requests can be requested by email ([adbankeronline@adbanker.com](mailto:adbankeronline@adbanker.com)) or by contacting Customer Care at 800-866-2468.
- Materials must be returned in new condition (unmarked and suitable for resale) within 15 days to:  
A.D. Banker & Company  
Attn: Returns  
7311 W 130th St #160  
Overland Park KS 66213

*Please allow 2-3 weeks for processing.*

## **FACILITY**

We do not have a physical location/office in Nebraska. Our classroom review courses are held at local hotels. Online courses and Web Classes are held online. The only requirement needed is an internet connection. (LAN, Cable or DSL recommended); Recommended Web Browsers - Internet Explorer (Free download [www.microsoft.com](http://www.microsoft.com)), Firefox (Free download [www.mozilla.com](http://www.mozilla.com)) or Chrome (Free download at [www.google.com/chrome](http://www.google.com/chrome))

## **SATISFACTORY PROGRESS STANDARDS FOR ACADEMICS & ATTENDANCE**

Classroom attendance policy – candidates who purchase a classroom package can attend the registered class for up to a year. Candidates that are unable to attend their scheduled class can reschedule to another class. We set our schedules out 6 months in advance. While we do not intend to postpone or reschedule classes, in the event that we have to (instructor emergency or inclement weather, etc.), you will be notified immediately. Classroom (in-class or webinar) attendance is not mandatory or required; they are review classes only. To receive certification for a course, candidates must pass the Certification Exam with 70% or greater.

Online attendance policy – our online courses do not have an attendance policy. Candidates have 60 days to complete their online course. If not completed within 60 days, candidates may renew their course for additional 30 days by paying the renewal fee. If the course is not completed after the 30-day extension, candidates may purchase another 60 days at the original price. Renewals or extension have no impact on cumulative work performed. All completed work and exams (chapter, comprehensive and certification exams) to date are retained and carried forward. Candidates enrolled in online courses can track their course progress from their Dashboard in their online account on our website.

Self-Study attendance policy – our self-study courses do not have an attendance policy. Candidates have one year from date of purchase to complete the self-study program and receive their certificate. If not completed within one year, candidates are required to repurchase the course for certification.

## **CERTIFICATE**

A *Certificate of Completion* (education reported to state) will be issued once the student completes the online or self-study course and scores 70% or greater on the *Certification Exam*. Certification Exams are not taken in the classroom course. Classroom and Web Classes are for review only.

## **STUDENT SERVICES**

We do not offer placement assistance. Most students are referred to us by their employer or prospective employer. Our mission is to provide the desired and needed training and return the student to the employer who referred them to us. We do not guarantee employment after the completion of our courses.

## **CREDIT TRANSFER / CREDIT FOR PREVIOUS TRAINING**

There is no transferring of credits. There is no credit for previous training.

## **SCHOOL POLICIES**

**TARDINESS:** We have no policy for tardiness.

**LEAVE OF ABSENCE (LOA) POLICY:** We have no policy for absences.

**MAKE-UP WORK:** We have no policy for make-up work.

**STUDENT CONDUCT POLICY:** The student who is enrolled in the course must not allow anyone else to complete any portion of the course requirements.

## **PRIVACY POLICY / STUDENT RIGHTS**

Student personal records/information is stored in a secured database, accessible only to A.D. Banker & Company employees and is not revealed to any person at any time. Student performance information is available only to the student and their sponsoring employer upon written request from the employee or employer. For more details, refer to privacy policy on our website at: <http://adbanker.com/privacyPolicy.aspx>. Students may access their personal, performance and progress information at any time by logging onto their online account and reviewing their current status. Each student maintains a confidential user name and password for access.

**STUDENT GRIEVANCE POLICY / PROCEDURE:** Students aggrieved by action of the school or personnel of the school should attempt to resolve these problems with appropriate school officials. Grievances should be in writing and directed to: A.D. Banker & Company, Attn: Compliance Manager, 7311 W 130<sup>th</sup> St #160, Overland Park, KS 66213. Student will receive a written response and offer of resolution within 7 days. The student's employer may be consulted in determining the resolution. The student may file an appeal with the Compliance Manager. The case will then be considered by appropriate members of the administrative staff. Should this procedure fail, (and if the allegation asserts that the school has violated a Nebraska law), students may contact the Program Director of Private Postsecondary Career Schools at the Nebraska Department of Education, 301 Centennial Mall South, PO Box 94987, Lincoln, NE 68509-4987 or phone 402-471-2295.

## **GOVERNING AUTHORITIES**

Nebraska Department of Education  
301 Centennial Mall South  
PO Box 94987  
Lincoln, NE 68509-4987  
402-471-2295  
[www.education.ne.gov](http://www.education.ne.gov)

Nebraska Department of Insurance  
941 O St  
PO Box 82089  
Lincoln, NE 68501-2089  
402-471-2201  
[www.doi.nebraska.gov](http://www.doi.nebraska.gov)