



# PASS YOUR EXAM & STAY LICENSED

With our straightforward and accelerated learning paths

PRELICENSING

CONTINUING EDUCATION

ONE SOLUTION. GUARANTEED RESULTS.



## INSURANCE PRELICENSING

Pass your state's Life & Health, Property & Casualty, Personal Lines, Adjuster, and other insurance exams the first attempt.



## SECURITIES LICENSING

Pass your FINRA exams starting with Securities Industry Essentials and then your Series 6, 63, 65 and 7 top-off exams.



## CONTINUING EDUCATION

Meet your state's CE requirements with relevant courses offered in engaging formats that make renewing your license quick and easy.



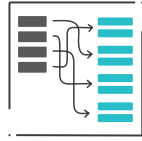
We guarantee you will pass the state exam on the first attempt. If you fail the state exam within 3 days of scoring an 80% or higher on our Guarantee Exam, send us a copy of your state exam results and we will refund the cost of your materials.

# INSURANCE PRELICENSING

## ENGAGING LEARNING METHODS WITH PROVEN RESULTS



Live Classes Online  
and In-Person



Interactive Online  
Courses



Simulated Practice  
Exams



Online Flashcards  
and Learning Tools



### INSURANCE Online Course

Starting at only

**\$129<sup>95</sup>**

- Simulated Practice Exams
- Video Lessons
- Integrated Activities
- Mobile Friendly

### INSURANCE Web Class Schedule

10am-3:30pm

**L** Life

**H** Health

**P** Property

**C** Casualty

JULY						
S	M	T	W	T	F	S
	1	2	3	4	5	6
	L	H				
7	8	9	10	11	12	13
	L	H	P	C		
14	15	16	17	18	19	20
	L	H	P	C		
21	22	23	24	25	26	27
	L	H	P	C		
28	29	30	31			
	L	H	P			

AUGUST						
S	M	T	W	T	F	S
				1	2	3
				C		
4	5	6	7	8	9	10
	L	H	P	C		
11	12	13	14	15	16	17
	L	H	P	C		
18	19	20	21	22	23	24
	L	H	P	C		
25	26	27	28	29	30	31
	L	H	P	C		

SEPTEMBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
			P	C		
8	9	10	11	12	13	14
	L	H	P	C		
15	16	17	18	19	20	21
	L	H	P	C		
22	23	24	25	26	27	28
	L	H	P	C		
29	30					
	L					

OCTOBER						
S	M	T	W	T	F	S
		1	2	3	4	5
		H	P	C		
6	7	8	9	10	11	12
	L	H	P	C		
13	14	15	16	17	18	19
	L	H	P	C		
20	21	22	23	24	25	26
	L	H	P	C		
27	28	29	30	31		
	L	H	P	C		

NOVEMBER						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
	L	H	P	C		
10	11	12	13	14	15	16
	L	H	P	C		
17	18	19	20	21	22	23
	L	H	P	C		
24	25	26	27	28	29	30
	L	H				

DECEMBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
	L	H	P	C		
8	9	10	11	12	13	14
	L	H	P	C		
15	16	17	18	19	20	21
	L	H	P	C		
22	23	24	25	26	27	28
	L	H				
29	30	31				
	L	H				

# INSURANCE PRELICENSING

## INSURANCE Live Class Schedule

### OVERLAND PARK

A.D.Banker Training Center  
7311 W 130th St #160  
Overland Park, KS 66213

8am-5:30pm	Life	Health	Property	Casualty
July	8	9	15	16
	29	30		
August	19	20	5	6
			26	27
September	9	10	16	17
	30	Oct 1		
October	21	22	7	8
			28	29
November	11	12	18	19
December	9	10	16	17

### ST LOUIS

A.D.Banker Training Center  
999 Executive Pkwy #206  
St. Louis, MO 63141

8am-5:30pm	Life	Health	Property	Casualty
July	15	16	22	23
August	3	4	19	20
	12	13		
September	9	10	16	17
	28	29		
October	7	8	5	6
			14	15
November	4	5	11	12
	16	17		
December	2	3	9	10

### Class Upgrade Option

Some students are comfortable learning independently online while others prefer a class. If you start the online or self-study course and decide you would rather be in a live class, call us to upgrade.

### Student Support

Our friendly and knowledgeable staff is available to provide you with answers to your questions. Whether you're enrolled in a prelicensing or continuing education course, we'll guide you step-by-step.

### Contact Us

Customer Service  
Monday-Friday 7:00am-7:00pm CST  
Sat 8:00am-12:00pm CST  
800.866.2468  
help@adbanker.com



# SECURITIES PRELICENSING



## SECURITIES Online Course

- Simulated Practice Exams
- Video Lessons
- Integrated Activities
- Mobile Friendly

Courses Starting at

**\$69<sup>95</sup>**

## SECURITIES Web Class Schedule

**S6** Series 6  
11:30pm-4pm

**S63** Series 63  
11:30pm-4pm

**S65** Series 65  
10am-2pm

**SIE** Securities Industry Essentials  
11:30pm-3:30pm

JULY						
S	M	T	W	T	F	S
	1	2	3	4	5	6
	S6				S63	
7	SIE					
		S6			S63	
14	SIE					
	S65					
		S6			S63	
21	SIE					
		S6			S63	
28	SIE					
		S6				

AUGUST						
S	M	T	W	T	F	S
				1	2	3
				SIE		
				S6	S63	
4	SIE					
		S6			S63	
11	SIE					
	S65					
		S6			S63	
18	SIE					
		S6			S63	
25	SIE					
		S6			S63	

SEPTEMBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
		SIE				
		S6			S63	
8	SIE					
		S6			S63	
15	SIE					
	S65					
		S6			S63	
22	SIE					
		S6			S63	
29	SIE					

OCTOBER						
S	M	T	W	T	F	S
		1	2	3	4	5
		SIE				
		S6			S63	
6	SIE					
		S6			S63	
13	SIE					
		S6			S63	
20	SIE					
	S65					
		S6			S63	
27	SIE					
		S6				

NOVEMBER						
S	M	T	W	T	F	S
					1	2
					S63	
3	SIE					
		S6			S63	
10	SIE					
		S6			S63	
17	SIE					
	S65					
		S6			S63	
24	SIE					
		S6				

DECEMBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
	SIE		S6		S63	
8	SIE					
		S6			S63	
15	SIE					
	S65					
		S6			S63	
22	SIE					
					S63	
29	SIE					

# CONTINUING EDUCATION

Meet your state's CE requirements with relevant courses offered in engaging formats that make renewing your license quick and easy.



## ONLINE Course CE SUBSCRIPTION

Meet all your requirements for one low price

- 1-year access to entire CE library
- Instant exam grading with free retakes
- Daily reporting
- Life/Health, Property/Casualty, Anti-Money Laundering, Long-Term Care, Annuity Suitability, and Ethics

All you need for

**\$39<sup>95</sup>**

## CE REQUIREMENTS

**16 hours** biennially including

**ETHICS - 3 hrs:** Producers and Navigators must complete 3 hours of Ethics as part of the total requirement

**ANNUITIES - 4 hrs:** Producers must complete a one-time 4-hour annuity training course prior to selling, soliciting, or negotiating annuity products.

**LONG TERM CARE - 8/4 hrs:** Producers must complete an initial 8-hour LTC training prior to selling, soliciting, or negotiating LTC products/policies. After completing the initial requirement, producers must complete a 4-hour LTC every renewal.

**FLOOD - 3 Hrs:** Property/Casualty producers must complete a one-time 3-hour course on NFIP Flood education prior to selling flood insurance policies

Department of Insurance  
insurance.mo.gov  
573.751.3518

Insurance Exam  
pearsonvue  
866.274.4740

FINRA Information  
finra.org  
301.590.6500

Securities Exam  
prometric.com/finra  
800.578.6273

**REFUND POLICY:** Refunds for online products must be requested within 72 hours of purchase. Online access will be terminated upon refund request. No more than one chapter can be accessed to be eligible for a refund. Refunds for classes and webinars must be requested within 72 hours of purchase for full refund, less shipping. Refunds requested after 72 hours are subject to a \$25 cancellation fee. Classes and webinars may be rescheduled at no charge. Shipping/handling fees are non-refundable. Refund requests can be requested by email (adbankeronline@adbanker.com) or by contacting Customer Care at 800.866.2468. Materials must be returned in new condition (unmarked and suitable for resale) within 15 days to: A.D.Banker & Company, Attn: Returns, 7311 W 130th St #160, Overland Park, KS 66213. *Please allow 2-3 weeks for processing.*

# CONTINUING EDUCATION

## CONTINUING EDUCATION Live Class Schedule

### OVERLAND PARK

A.D.Banker Training Center  
7311 W 130th St #160  
Overland Park, KS 66213

Jul	10	Personal Auto Coverages & Claims Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Jul	11	Planning for Retirement Needs* Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Jul	17	Anti-Money Laundering* Identifying Insurance Fraud	8-12 1-5	4 4	ET ET
Jul	18	Financial Planning Made Easy* Cyber Security	8-12 1-5	4 4	LH GN
Aug	7	Disability Income Planning Ethics in the Senior Market	8-12:30 1:30-4:30	5 3	LH ET
Aug	8	P&C Risks and Catastrophes Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Aug	21	Medicare Business Succession Planning	8-12 1-5	4 4	LH LH
Aug	22	Identifying Insurance Fraud 4 Hour Annuity Suitability*	8-12 1-5	4 4	ET AN
Sep	11	Planning for Retirement Needs* Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Sep	12	Cyber Security Financial Planning Made Easy*	8-12 1-5	4 4	GN LH
Sep	18	Disability Income Planning Ethics in the Senior Market	8-12:30 1:30-4:30	5 3	LH ET
Sep	19	Homeowners Endorsements Identifying Insurance Fraud	8-12 1-5	4 4	PC ET
Oct	9	4-Hour LTC Partnership* Medicare	8-12 1-5	4 4	LTC LH
Oct	10	Planning for Retirement Needs* Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Oct	23	Anti-Money Laundering* Identifying Insurance Fraud	8-12 1-5	4 4	ET ET
Oct	24	Personal Auto Coverages & Claims Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Nov	13	Business Succession Planning Cyber Security	8-12 1-5	4 4	LH GN
Nov	14	Disability Income Planning Ethics in the Senior Market	8-12:30 1:30-4:30	5 3	LH ET
Nov	20	Financial Planning Made Easy* Anti-Money Laundering	8-12 1-5	4 4	LH ET
Nov	21	Identifying Insurance Fraud 4 Hour Annuity Suitability*	8-12 1-5	4 4	ET AN
Dec	11	Medicare 4-Hour LTC Partnership*	8-12 1-5	4 4	LH LTC
Dec	12	P&C Risks and Catastrophes Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Dec	18	Planning for Retirement Needs* Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Dec	19	Anti-Money Laundering* Identifying Insurance Fraud	8-12 1-5	4 4	ET ET

### ST LOUIS

A.D.Banker Training Center  
999 Executive Pkwy #206  
St. Louis, MO 63141

Jul	17	Planning for Retirement Needs* Ethics in the Senior Market	8-12:30 1:30-4:30	5 3	LH ET
Jul	18	4 Hour Annuity Suitability* 4-Hour LTC Partnership*	8-12 1-5	4 4	AN LTC
Jul	24	Homeowners Endorsements Identifying Insurance Fraud	8-12 1-5	4 4	PC ET
Jul	25	Anti-Money Laundering* Cyber Security	8-12 1-5	4 4	ET GN
Aug	14	Disability Income Planning Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Aug	15	Financial Planning Made Easy* Medicare	8-12 1-5	4 4	LH LH
Aug	21	Business Succession Planning Anti-Money Laundering*	8-12 1-5	4 4	LH ET
Aug	22	Personal Auto Coverages & Claims Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Sep	11	Planning for Retirement Needs* Ethics in the Senior Market	8-12:30 1:30-4:30	5 3	LH ET
Sep	12	Identifying Insurance Fraud Financial Planning Made Easy*	8-12 1-5	4 4	ET LH
Sep	18	P&C Risks and Catastrophes Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Sep	19	Anti-Money Laundering* Medicare	8-12 1-5	4 4	ET LH
Oct	9	4-Hour LTC Partnership* 4 Hour Annuity Suitability*	8-12 1-5	4 4	LTC AN
Oct	10	Disability Income Planning Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Oct	16	Medicare Business Succession Planning	8-12 1-5	4 4	LH LH
Oct	17	Cyber Security Homeowners Endorsements	8-12 1-5	4 4	GN PC
Nov	6	Financial Planning Made Easy* Identifying Insurance Fraud	8-12 1-5	4 4	LH ET
Nov	7	Planning for Retirement Needs* Ethics in the Senior Market	8-12:30 1:30-4:30	5 3	LH ET
Nov	13	Personal Auto Coverages & Claims Ethics in Action	8-12:30 1:30-4:30	5 3	PC ET
Nov	14	Cyber Security Anti-Money Laundering*	8-12 1-5	4 4	GN ET
Dec	4	Disability Income Planning Ethics: Delivering on the Promise	8-12:30 1:30-4:30	5 3	LH ET
Dec	5	Identifying Insurance Fraud Medicare	8-12 1-5	4 4	ET LH
Dec	11	Homeowners Endorsements Cyber Security	8-12 1-5	4 4	PC GN
Dec	12	Financial Planning Made Easy* Anti-Money Laundering*	8-12 1-5	4 4	LH ET

Credits	1 - 4	5 - 8	9 - 12	13 - 16	17 - 24
Price	\$58	\$102	\$138	\$183	\$228

+ \$1.00 per credit hour

\*CFP Credit

# CONTINUING EDUCATION

## WEBINAR Schedule

Course times and availability in your state at [adbanker.com](http://adbanker.com)

Starting at only

**\$25**

Jul	1	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Aug	1	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Sep	3	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Jul	2	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Aug	2	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Sep	4	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Jul	3	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Aug	5	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Sep	5	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Jul	5	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Aug	6	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Sep	6	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3
Jul	8	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Aug	7	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4	Sep	9	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2
Jul	9	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Aug	8	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Sep	10	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Jul	10	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Aug	9	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Sep	11	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Jul	11	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Aug	12	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Sep	12	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Jul	12	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Aug	13	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Sep	13	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Jul	15	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Aug	14	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Sep	16	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Jul	16	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Aug	15	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Sep	17	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3
Jul	17	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Aug	16	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4	Sep	18	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2
Jul	18	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Aug	19	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Sep	19	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Jul	19	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Aug	20	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Sep	20	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Jul	22	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Aug	21	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Sep	23	Financial Planning Made Easy* Ethics in Action Emerging Technologies	4 3 3
Jul	23	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Aug	22	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Sep	24	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Jul	24	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Aug	23	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Sep	25	P&C Risks and Catastrophes Superstorms-Superclaims Planning for Retirement Needs*	4 3 4
Jul	25	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Aug	26	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Sep	26	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3
Jul	26	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Aug	27	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4	Sep	27	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2
Jul	29	P&C Risks & Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Aug	28	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Sep	30	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Jul	30	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Aug	29	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2				
Jul	31	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Aug	30	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4				

# CONTINUING EDUCATION

## WEBINAR Schedule (continued)

Oct	1	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Nov	1	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Dec	2	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Oct	2	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Nov	4	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Dec	3	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Oct	3	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Nov	5	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 4	Dec	4	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Oct	4	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Nov	6	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Dec	5	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Oct	7	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Nov	7	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Dec	6	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3
Oct	8	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Nov	8	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Dec	9	4-Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2
Oct	9	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Nov	11	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Dec	10	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Oct	10	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Nov	12	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Dec	11	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Oct	11	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Nov	13	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Dec	12	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Oct	14	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Nov	14	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Dec	13	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Oct	15	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Nov	15	4-Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Dec	16	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Oct	16	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Nov	18	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Dec	17	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3
Oct	17	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Nov	19	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Dec	18	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2
Oct	18	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Nov	20	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Dec	19	Driving Into the Future Anti-Money Laundering* Business Succession Planning	4 3 4
Oct	21	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Nov	21	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Dec	20	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	3 4 4
Oct	22	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Nov	22	P&C Risks and Catastrophes Emerging Technologies Planning for Retirement Needs*	4 3 4	Dec	23	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Oct	23	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Nov	25	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Dec	26	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Oct	24	P&C Risks & Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Nov	26	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Dec	27	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Oct	25	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Nov	27	Superstorms-Superclaims Anti-Money Laundering* Business Succession Planning	3 4 4	Dec	30	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3
Oct	28	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2					Dec	31	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2
Oct	29	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4								
Oct	30	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3								
Oct	31	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4								

\*CFP Credit