



# PASS YOUR EXAM & STAY LICENSED

With our straightforward and accelerated learning paths

**PRELICENSING**

**CONTINUING EDUCATION**

## ONE SOLUTION. GUARANTEED RESULTS.



### INSURANCE PRELICENSING

Pass your state's Life & Health, Property & Casualty, Personal Lines, Adjuster, and other insurance exams the first attempt.



### SECURITIES LICENSING

Pass your FINRA exams starting with Securities Industry Essentials and then your Series 6, 63, 65 and 7 top-off exams.



### CONTINUING EDUCATION

Meet your state's CE requirements with relevant courses offered in engaging formats that make renewing your license quick and easy.

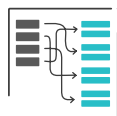


We guarantee you will pass the state exam on the first attempt. If you fail the state exam within 3 days of scoring an 80% or higher on our Guarantee Exam, send us a copy of your state exam results and we will refund the cost of your materials.

## ENGAGING LEARNING METHODS WITH PROVEN RESULTS



Live Classes Online and In-Person



Interactive Online Courses



Simulated Practice Exams



Online Flashcards and Learning Tools

# SECURITIES PRELICENSING



## SECURITIES Online Course

- Simulated Practice Exams
- Video Lessons
- Integrated Activities
- Mobile Friendly

Courses Starting at

**\$69<sup>95</sup>**

## SECURITIES Web Class Schedule

**S6** Series 6  
12:30pm-5pm

**S63** Series 63  
12:30pm-5pm

**S65** Series 65  
11am-3pm

**SIE** Securities Industry Essentials  
12:30pm-4:30pm

JULY						
S	M	T	W	T	F	S
	1	2	3	4	5	6
	S6				S63	
7	SIE					
		S6			S63	
14	SIE					
	S65					
		S6			S63	
21	SIE					
		S6			S63	
28	SIE					
		S6				

AUGUST						
S	M	T	W	T	F	S
				1	2	3
				SIE		
				S6	S63	
4	SIE					
		S6			S63	
11	SIE					
	S65					
		S6			S63	
18	SIE					
		S6			S63	
25	SIE					
		S6			S63	

SEPTEMBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
		SIE				
		S6			S63	
8	SIE					
		S6			S63	
15	SIE					
	S65					
		S6			S63	
22	SIE					
		S6			S63	
29	SIE					

OCTOBER						
S	M	T	W	T	F	S
		1	2	3	4	5
		SIE				
		S6			S63	
6	SIE					
		S6			S63	
13	SIE					
		S6			S63	
20	SIE					
	S65					
		S6			S63	
27	SIE					
		S6				

NOVEMBER						
S	M	T	W	T	F	S
					1	2
					S63	
3	SIE					
		S6			S63	
10	SIE					
		S6			S63	
17	SIE					
	S65					
		S6			S63	
24	SIE					
		S6				

DECEMBER						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
	SIE		S6		S63	
8	SIE					
		S6			S63	
15	SIE					
	S65					
		S6			S63	
22	SIE					
					S63	
29	SIE					



# CONTINUING EDUCATION

Meet your state's CE requirements with relevant courses offered in engaging formats that make renewing your license quick and easy.



## ONLINE Course CE SUBSCRIPTION

Meet your requirements for one low price

- 1-year access to entire CE library
- Instant exam grading with free retakes
- Daily reporting
- Life/Health, Property/Casualty, Anti-Money Laundering, Long-Term Care, and Annuity Suitability

All you need for  
**\$39<sup>95</sup>**

## CE REQUIREMENTS

**16 hours** biennially for producers licensed in a single line (Life/Health **OR** Property/Casualty)

**24 hours** biennially for producers licensed with combined licenses (Life/Health **AND** Property/Casualty)

Renewal date is 12/31 of even-numbered years

**ETHICS - 3 hrs:** Producers must complete 3 hrs of Ethics as part of the total requirement. These 3 credit hours of insurance ethics may include insurance law and regulations.

**ANNUITIES - 4 hrs:** Producers who hold a Life line of authority must complete a one-time 4-Hour annuity training course prior to selling soliciting or negotiating annuity products.

**LONG TERM CARE PARTNERSHIP - 8/4 hrs:** Producers must complete an initial 8-hour LTC Partnership training prior to selling, soliciting, or negotiating LTC products/policies. After completing the initial requirement, producers must complete a 4-hour LTC every two years thereafter. Two of the hours of both the initial and ongoing training must be VA-specific content. **Non-Residents** who have completed an 8-hour NAIC compliant course in another state must also complete 2-hour VA-specific content on Partnerships and Medicaid. Failure to complete the ongoing 4-hour training course within 24 months of completion of the 8-hour initial course will forfeit recognition of the 8-hour initial course by the VA Dept of Insurance.

**FLOOD - 3 Hrs:** Property/Casualty producers must complete a one-time 3-hour course on NFIP Flood education prior to selling flood insurance policies

Department of Insurance  
sccvirginia.gov/doi  
804.371.9631

Insurance Exam  
pearsonvue  
888.204.6272

FINRA Information  
finra.org  
301.590.6500

Securities Exam  
prometric.com/finra  
800.578.6273

800.866.2468

# CONTINUING EDUCATION

## WEBINAR Schedule

Course times and availability in your state at [adbanker.com](http://adbanker.com)

Starting at only

**\$25**

Jul	1	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Aug	1	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Sep	3	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Jul	2	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Aug	2	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Sep	4	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Jul	3	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Aug	5	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Sep	5	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Jul	5	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Aug	6	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Sep	6	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3
Jul	8	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Aug	7	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4	Sep	9	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2
Jul	9	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Aug	8	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Sep	10	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Jul	10	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Aug	9	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Sep	11	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Jul	11	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Aug	12	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Sep	12	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Jul	12	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Aug	13	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Sep	13	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Jul	15	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Aug	14	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Sep	16	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Jul	16	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Aug	15	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Sep	17	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3
Jul	17	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Aug	16	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4	Sep	18	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2
Jul	18	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Aug	19	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Sep	19	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Jul	19	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Aug	20	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Sep	20	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Jul	22	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Aug	21	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Sep	23	Financial Planning Made Easy* Ethics in Action Emerging Technologies	4 3 3
Jul	23	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Aug	22	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Sep	24	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Jul	24	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Aug	23	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Sep	25	P&C Risks and Catastrophes Superstorms-Superclaims Planning for Retirement Needs*	4 3 4
Jul	25	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Aug	26	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Sep	26	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3
Jul	26	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Aug	27	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4	Sep	27	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2
Jul	29	P&C Risks & Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Aug	28	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Sep	30	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Jul	30	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Aug	29	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2				
Jul	31	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Aug	30	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4				



# CONTINUING EDUCATION

## WEBINAR Schedule (continued)

Oct	1	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Nov	1	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Dec	2	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Oct	2	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Nov	4	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Dec	3	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Oct	3	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Nov	5	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 4	Dec	4	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Oct	4	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Nov	6	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Dec	5	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Oct	7	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Nov	7	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Dec	6	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3
Oct	8	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Nov	8	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Dec	9	4-Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2
Oct	9	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Nov	11	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Dec	10	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4
Oct	10	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Nov	12	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Dec	11	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3
Oct	11	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Nov	13	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Dec	12	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Oct	14	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Nov	14	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Dec	13	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Oct	15	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Nov	15	4-Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2	Dec	16	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Oct	16	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Nov	18	Driving Into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Dec	17	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3
Oct	17	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Nov	19	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Dec	18	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2
Oct	18	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4	Nov	20	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Dec	19	Driving Into the Future Anti-Money Laundering* Business Succession Planning	4 3 4
Oct	21	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3	Nov	21	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Dec	20	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	3 4 4
Oct	22	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4	Nov	22	P&C Risks and Catastrophes Emerging Technologies Planning for Retirement Needs*	4 3 4	Dec	23	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4
Oct	23	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3	Nov	25	Personal Auto Coverages & Claims The Health Insurance Marketplace Professional Liability	4 3 3	Dec	26	Insurance Fraud Medicare Ethics in the Senior Market	4 4 3
Oct	24	P&C Risks & Catastrophes Financial Exploitation* Planning for Retirement Needs	4 3 4	Nov	26	4 Hour Annuity Suitability* 4-Hour LTC Partnership* Cyber Liability	4 4 2	Dec	27	P&C Risks and Catastrophes Financial Exploitation* Planning for Retirement Needs*	4 3 4
Oct	25	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3	Nov	27	Superstorms-Superclaims Anti-Money Laundering* Business Succession Planning	3 4 4	Dec	30	Emerging Technologies The Health Insurance Marketplace Professional Liability	3 3 3
Oct	28	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2					Dec	31	4 Hour Annuity Suitability* Superstorms-Superclaims Cyber Liability	4 3 2
Oct	29	Driving into the Future Anti-Money Laundering* Business Succession Planning	3 4 4								
Oct	30	Cyber Security Disability Income Planning Ethics: Delivering on the Promise	4 4 3								
Oct	31	Financial Planning Made Easy* Ethics in Action Homeowners Endorsements	4 3 4								

\*CFP Credit